

Business Health Check

BUSINESS MODEL

& SCALING



Experienced SaunaGrow Mentors will review Your Business and evaluate its potential regarding to the appropriate selection of the target business model and support you in preparation for the dynamic business growth.

Mentors will prepare solid recommendations, including identification of key success factors, for efficient business development, giving the possibility to quickly implement some of the proposed solutions and will offer assistance in implementation.

THE EXPECTED RESULTS OF THE PROCESS:

- It can be the basis for consultancy projects related to business scalling or international development
- Increase the market value of the organisation by improving its efficiency in operational, financial or strategic aspects
- Understanding of the necessary directions for change within the organisation

Why a sauna bucket as an illustration? In business, a properly sized 'capacity' organisation is crucial for healthy growth. A business will not work if it is empty or hollow. It's worth checking on a regular basis if the capacity is right and if we're ready for the next step!



PREMIUM

<p>1 Current status verification</p> 	<p>Analysis of existing/implemented business strategy</p> <p>Analysis of the existing business model</p> <p>Business model canvas analysis.</p> <p>Revenue analysis by channel and business model</p> <p>Management by objectives (KPI/OKR) - basic analysis</p> <p>Organisational culture (including 1:1 meetings) - basic analysis of the activity area in the company</p> <p>Analysis of the company's organisational structure</p>	<p>✓</p> <p><i>all business models</i></p> <p><i>workshop with Mentor</i></p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p>
<p>2 Improvements identification</p> 	<p>Examination of specific areas of the organisation's activities</p> <p>Four Perspectives Analysis: Current State/Desired State/Blocks /Improvements</p> <p>Recommendations on management by objectives</p> <p>Recommendations on organisational culture</p> <p>Workshop of '1:1 meetings' or 'OKR' (optional)</p> <p>Proposal of a target structure for the organisation within 24 months</p> <p>Identification of key strategic partners</p> <p>Analysis of key processes related to scaling of the organisation</p>	<p><i>comprehensive analysis of all areas</i></p> <p><i>workshop with Mentor and analysis</i></p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p>
<p>3 Report preparation</p> 	<p>Presentation of identified areas for improvement</p> <p>Recommended scope of possible SaunaGrow support in the implementation of the organisation's scaling project</p> <p>Mapping of processes covered by recommendations</p> <p>Implementation plan for recommended improvements</p> <p>Steps of implementation/preparation for organisation scaling</p>	<p>✓</p> <p>✓</p> <p>✓</p> <p><i>5 fast recommendations</i></p> <p><i>the year plan and in detail for Q1</i></p>
<p>4 Next step</p> 	<p>As part of our continued co-operation, you will receive support from SaunaGrow's Experts in the particular improvements implementation.</p> <p>Business Health Check can be the beginning of a common path, leading to the growth and development of Your Business. Whatever are the needs of your growing business, our Mentors will be able to help on their own, or point you to the appropriate people from their extensive contact network.</p>	



Business Health Check of Business Model & Skalling gives a number of benefits for Your Business

- Awareness of the necessary direction of change within the organisation
- Increase the market value of the organisation through improved operational, financial or strategic activities
- Converting business plans into concrete processes
- Motivation to implement further changes and to initiate new activities

€ 4 500

PREMIUM

all elements from the 'premium' column above including:
audit/report/recommendations/5 implementation proposals/engagement of dedicated expert app. 60h. Implementation time: app. 20 working days

Dedicated Experts: Natalia Laskowska and Bolesław Drapella, more on www.saunagrow.com/mentors
SaunaGrow is a brand of: RoomAuction.com Ltd, 7 The Southend, Ledbury, HR8 2EY, UK, NIP GB 840 7458 20, Company No: 5195474



Bolesław Drapella
ENTREPRENEUR

ENTREPRENEUR, FOUNDER OF SAUNAGROW.COM, CO-FOUNDER OF RECAMP.PL AND FORMER HEAD OF GRATKA.PL, CEO OF MORIZON LISTED ON WSE AND CEO OF AIRHELP POLAND.



Natalia Laskowska
OPERATIONS ADVISOR

EXPERIENCED MANAGER, MASTER OF MAPPING AND OPTIMISING PROCESSES, BUILDING AND MOTIVATING TEAMS. VP OF OPERATIONS IN THE AIRHELP GROUP, MENTOR IN SAUNAGROW.